

## Message Text

UNCLASSIFIED

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66

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

----- 067054

R 221510Z SEP 75

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 1486

USDOC WASHDC

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 6262

E.O. 11652: N/A

TAGS: BEXP: GW

SUBJ: TRADE OPPORTUNITY

1. 428/05/P0060

2. 09/19/75

3. J.PETER BECKER

4. 428 GERMANY

5. I.D, M,

6A ---

6B JOSEF LECKEL, ABTEILUNG RM

6C JOHANNA BENCKISER GMBH

67 LUDWIGSHAFEN/RHEIN

BENCKISER PLATZ

7. CABLES: BENCKISER LUDWIGSHAFEN

TELE: 0721-5903-293

8. ---

9. 101, 111, 112

9A DIRECT SALE AGENCY, DISTRIBUTOR

10. 2841//

2842XXX CHEMICAL CLEANING AGENTS DETERGENTS, DISINFECTANTS,

OF ALL TYPES SPECIFICALLY USED IN AVIATION INDUSTRY: MEETING

STRINGENT U.S. GOVERNMENT SPECIFICATIONS.

GERMANY FIRM WISHES TO ESTABLISH CONTACT WITH LEADING U.S.

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COMPANY IN THIS SECTOR, WHICH IS NOT YET REPRESENTED IN WEST

GERMANY AND EUROPE.

THIS FIRM WAS ESTABLISHED 1825, AND HAS SINCE DEVELOPED  
INTO A LEADING GERMAN MANUFACTURER OF INDUSTRIAL CHEMICALS.  
WORLD WIDE EXPORTS. STAFF: 1,3000. ANNUAL TURNOVER: DM  
400 MILLION. REPORTEDLY FINANCIALLY SOUND AND WELL MANAGED.  
RECOMMEND AS A GOOD TRADING PARTNER. LEHMANN

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 SEP 1975  
**Decapton Date:** 01 JAN 1960  
**Decapton Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975FRANKF06262  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750328-0324  
**From:** FRANKFURT  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750927/aaaaaxod.tel  
**Line Count:** 68  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** izenbei0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 13 MAR 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <13 MAR 2003 by maustmc>; APPROVED <22 JAN 2004 by izenbei0>  
**Review Markings:**

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EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TRADE OPPORTUNITY  
**TAGS:** BEXP, GE  
**To:** STATE COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006